CONSTRUCTION, LIEN AGENTS, & LiensNC: Protecting All Parties & Avoiding Litigation

Chicago Title

Thanks to: Kim Tanner, @ LiensNC

1

LIEN LAW BASICS

2

N.C.G.S. Chapter 44A

Article 2 – Liens & Lien Agents

- Part One—Liens by Persons who Deal with Owner
- Part Two—Liens by Persons who Deal with Someone other than Owner



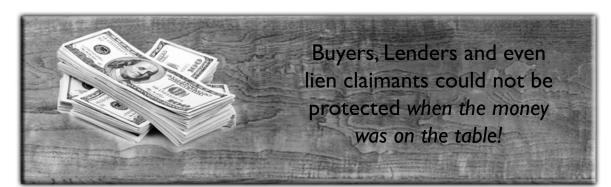
"Hidden Lien"

- "Claim" relates back to first furnishing
- "Claim of lien" does not have to be filed until
 120 days after last furnishing



"Hidden Lien"

- "Claim of Lien on Funds" by subcontractor:
 - Served on owner
 - Not filed in Clerk's office
 - Can be enforced by Claim of Lien against Property if owner makes future payment without addressing the sub's interest
 - Can relate back to first furnishing of Contractor
 - Does not have to be filed until 120 days after last furnishing
 - Cannot be waived by Contractor!!



5

"Property" or "Land"

The real estate that is improved, including lands, leaseholds, tenements and hereditaments, and improvements placed thereon.

ADVISE YOUR DEVELOPER CLIENTS:

LIMIT CONTRACTS & APPOINTMENTS TO THE SPECIFIC PROJECT –

- PHASE OR SECTION
- LOT
- CLUB HOUSE
- GOLF COURSE
- BUILDING NUMBER

Mechanics' Lien Agent Law Effective April 1, 2013

Projects:

- First contracted after April 1, 2013
- Cost \$30,000 and over
- Residential or commercial property
- NOT renovation to property used by Owner as a residence (no matter price)
- Whether or not a building permit is needed
- NOT "public" projects (not lienable, bonded under Article 3)

STEP 1:

Owner (or their Rep)

MUST Appoint Lien Agent

AND Post at Job Site

STEP 2:

Contractor or Subcontractor *MAY* File Notice To Lien Agent

- → Preserves their ability to enforce lien rights (if any) against Property vis-à-vis purchasers and lenders
 - → Does not affect their contract rights (if any) with higher tier contractors, subs or owner

/

Critical Dates

- "First Contracting"
 - Lien Agent must be appointed in LiensNC
- "First Furnishing"
 - Contractor (date of relation back)
 - Subcontractor (Potential Lien Claimant)
 - Relation back
 - 15 additional days to file Notice in LiensNC
- Last Furnishing
 - 120 days claim; 180 days civil action

9

NCLTA FORMS – FOR EVERY OCCASION

NCLTA Lien Forms

Non MLA Forms

- Form I Lien Waiver no new construction
- Form 2 Construction recently completed
- Form 3 Construction in Process or Immediately Contemplated

MLA forms

- Form 5 Owner Affidavit
- Form 6 -- MLA appointed and Construction Recently Completed (WAIVER)
- Form 7 MLA appointed and Construction in Process or Immediately Contemplated (SUBORDINATION)

11

NCLTA Forms - Contractors

NON- MLA Transactions

- Traditionally underwritten
- Contractors will continue to sign NCLTA Forms 2 or 3

MLA Transactions

- Contractor must waive or subordinate
- New Forms:
 - NCLTA Form 6 Single Page
 Waiver of Claim of Lien
 - NCLTA Form 7 Single Page Subordination

Commitment Requirement: Definitions

"Non-MLA Projects": Improvements are (1) first contracted before April 1, 2013, (2) for a value less than \$30,000 OR (3) solely for improvements to owner's existing residence. All other projects (other than public projects) are MLA projects.

"Owner" is holder of any interest in the Land, including leasehold owner or contract purchaser.

13

Commitment Requirement: Definitions

"Potential Lien Claimant" (or "PLC - MLA")

- person (or entity) entitled to file a claim of lien on real property
- for providing labor, services, (including design professionals such as surveyors, architects, engineers and landscape engineers), materials or rental equipment provided
- for improvements to the Land
- AND who either:
 - has filed a Notice to Lien Agent*, OR

*See LiensNC search

- was identified in the original Appointment*, OR
- is a Design Professional* OR
- is a PLC whose first furnishing was within 15 days prior to closing OR
- (for waivers) delivered a claim of lien upon funds on the Owner.

Commitment Requirement: Definitions

"Contractor" Any person or entity who

- has performed or furnished or has contracted to perform or furnish Labor, Services or Materials pursuant to a
- <u>contract</u>, either express or implied, <u>with the Owner of real</u> property for the making of an Improvement thereon

OR

• who has delivered a claim of lien upon funds to the Owner.



15

Commitment Requirement:

No Recent or Contemplated Construction

NCLTA FORM I (Owner Affidavit) from every seller (on sale) or borrower (on refinance)

Have <u>not</u> contracted for recent or contemplated improvements on the Land or for a construction loan

BE AWARE!!! If BUYER has contracted for or is contemplating improvements, BUYER must comply with "CONSTRUCTION CONTEMPLATED OR IN PROCESS" requirements, appointment, posting.

NCLTA Lien Forms: NO New / Recent Construction

Form 1 – Owner Affidavit and Indemnity Agreement

PARTIES: All parties identified in this section must execute this			
PARCINCO: Au parties intercried in this section must execute this Agreement. Owner:			
(NOTE: A separate Agreement is required for each succe	essive owner in the 120-Day Lien Period.)		
PROPERTY:			
	 description as Exhibit A. Include here any real estate that is a portion of a larger, previous he convenient use and occupation of improvements on the larger thact.) 		
<u>DEFINITIONS</u> : The following capitalized terms as used in this A <u>Improvement</u> . All or any part of any building, structure, er shrubbery, driveways, and private readways on the Prope	rection, alteration, demolition, excavation, clearing, grading, filling, or landscaping, including trees		
 Lakor, Services or Materials: ALL lakor, services, mater 	ary us service service. Asis for which as lien can be claimed under NCOS Chapter 44A, Article 2, including but not limite neering. Sindocaping and surviving) and/or nertial equipment.		
 <u>Contractor</u> Any person or entity who has performed or tether express or implied, with the Owner of real pro 	ternished or has contracted to perform or femish Later, Senious or Materia's persoant to a contr perty for the making of an improvement thereon. (Note that senious by architects, engine and contracts for construction on Property of Improvements are often provided before there is vis		
	ng the date of recondation of the latter of the deed to granthoser or deed of trust to lender in the O rity is located.		
 <u>Owner</u> Any person or entity, as defined in NCGS Chapts the purposes of this Agreement, the term Owner include 	er 64A, Artisle 2, who has or has had any intensit in the Property within the 120-Cuy Lien Period. es a seller of the Property or a korrower under a loan agreement secured by the Property, or ntock and for whom an improvement is made and who ordered the improvement to be made;		
 Company: The title insurance company providing the title 	policy for the transaction contemplated by the parties herein. A and any leaseholds, tenements, hereditaments, and improvements placed thereon.		
Property by a purchaser and/or the making of a loan by a lende policies by Company insuring title to the Property without except	igit and sufficiency of which is hereby addinostedged, and as an inducement to the purchase of ir secured by a deed of trust encumbering the Property and the issuance of a title insurance policy on to lies for Labor, Services or Materials, Cheme fort being duly secon, deposes, says and age or \$10.00 to lies from those and subco. Services or streams seen treatment in connection as		
Property by a purchaser and/or the making of a ton hy a levels options by Company insurent (that the Property without except 1. Gentifications: Course contries that an other same pt controls, capsures or register. For imprise, the Property of the formation, a lien can be obtained under NOSS Chapter 444), nor but that all or may be expelled after the dark of that affiliates OR or such require and/or affections have been completed and the conferts outnot before the American Search (and the conferts of the conferts outnot before Search (and the Course) and a confert outnot before Search (and the Course) and a Search of the Course of the Course of the Course of the Search of the Course of the Course of the Course or the	in security is a side of that encontriently the Projectly and the issuance of a till environe policy from the less that the project is followed, but the following why some, registers, says and again to 100-big upon freed that any claim of contribution of the till and the security and the project is the security of the security of the security of the security and the security of the security of the security of the security of the security and the security of the security of the security of the security provider security of the security of the security of the security provider security of the security of the security of the security provider security of the security of the security of the security provider security of the security of the security of the security provider security provid		
Figure to its practices anxiet the realizing of a low by a limited spice set for comparing that the Property without except in 1. Cutilifications: Cheer certifies that it no time sample commodities except the property to the Property (in the visit of the property to the Property (in the visit of the property to the Property of the shadow of the Property of the Property of the certifies that only the property of the Property of the select of their cheer certifies the property of the select of their conceiving the Property and by Company in all certifies that only the property and by Company in all certifies that only the property and by Company in all certifies that the property of the Agreement on the certifies in the Agreement. The provisions of the Agreement of the certifies in the Agreement of the Agreement on the Agreement on the certifies in the Agreement of the Agreement of the Agreement of the certifies in the Agreement of the Agreement of the certifies in the Agreement of the Agreement of the certifies in the Agreement of the certifies and the certifies of the certifies and the certifies of the certifies and certifies the certifies of the certifies and certifies the certifies of the certifies the certifies of the certifies the certifies of certifies the certifies of certifies the certifies of certifies the certifies of certifies the certifies the certifies of certifies the certifies of certifies the certifies of certifies the certifies certifies the certifies certifies the certifies certifies the certifies certifies the certifies certifies the certifies certifies the certifies certifies certifies the certifies certifies certifies the certifies certifies certifies certifies certifies certifies certifies certifies certifies certifies certifies certifies certifies certifies certifies certifies certifies certi	in security is a side of that encontriently the Projectly and the issuance of a till environe policy from the less that the project is followed, but the following why some, registers, says and again to 100-big upon freed that any claim of contribution of the till and the security and the project is the security of the security of the security of the security and the security of the security of the security of the security of the security and the security of the security of the security of the security provider security of the security of the security of the security provider security of the security of the security of the security provider security of the security of the security of the security provider security of the security of the security of the security provider security provid		
Pages by a particular and/or the railing of a low by a limited project by Congruent progress to the Pages should except to a consideration to the same of the pages of the pag	in source by a lead of that immunities the Privages and he issueme of all the instances and the lates for lates of sources on the lates of the first leading of source, departs, tays and age making a leading of the lates of t		
Freething is purchasine made the making of a late in a fashing and positive by Company management in the Principal wides desired positive by Company management in the Principal wides desired contract, senses or region for International Late Principal and Company and Company and Company and Company and positive by Company and Company and Company and Late State and the State Company and Company and Company and Company and Company and American and Independent State (International Company and American State Company and American A	in source by a lead of that immunities the Privages and he issueme of all the instances and the lates for lates of sources on the lates of the first leading of source, departs, tays and age making a leading of the lates of t		
French by a junchalor make the stocking of a but by a busine joint by Company many that the Property which could be proposed to the property which could be a Confederation. Own orders that an other as early a transition of the property of the property of the property to the property of the property of the property of the business of the property of the test of the property of the property of the property of the test of the property of the property of the property of the test of the property of the property of the property of the test of the property of the property of the property of the deep company of the property of the property of the deep company of the property of the property of the property of and property of the property of the property of the property of Company.	in states if by a level of that immortation by Projects and be issuance of a life imstance long that level to the level of the Level of the level		
French by a junchalor make the stocking of a late by a law and points by Company many that the Pringer's whole cleanly control, ceres or region for the Pringer's whole cleanly control, ceres or region for large ceres of the Pringer's broken a late on the latest and latest CoSO Copyright 44, large to their latest ceres of the Pringer's and the latest ceres of such makes and/or distriction than less on comparise and horself such department and position in the latest consistent and latest ceres of the position of the latest ceres of the latest ceres of and support and control for position of the latest ceres of and support and control for latest control for latest ceres of the latest ceres of the latest ceres of the latest ceres of the latest ceres of the latest ceres of the latest ceres of conflictions of Company and the latest and provide ceres of the latest ceres of the lat	is sourced by a shall of host immunities the Privages and his immunities and all the immunities the internal internal to all the immunities of the other pages about the great page and privage and the privage and the immunities the immunities of the immunities and the immunities and privage and the privage and the immunities the immunities of the immunities and the immunities the immunities of the immunities and the immunities and immu		
French by a junchalor make the stocking of a late by a law and points by Company many that the Pringer's whole cleanly control, ceres or region for the Pringer's whole cleanly control, ceres or region for large ceres of the Pringer's broken a late on the latest and latest CoSO Copyright 44, large to their latest ceres of the Pringer's and the latest ceres of such makes and/or distriction than less on comparise and horself such department and position in the latest consistent and latest ceres of the position of the latest ceres of the latest ceres of and support and control for position of the latest ceres of and support and control for latest control for latest ceres of the latest ceres of the latest ceres of the latest ceres of the latest ceres of the latest ceres of the latest ceres of conflictions of Company and the latest and provide ceres of the latest ceres of the lat	in statute for just did front immortationing the Property and the Issuance of all the instance and the Issuance of Statute (Issuance of Issuance or Issuance or Issuance of Issuance of Issuance of Issuance or Issuance of Issuance or Issuance of Issuance of Issuance or Issuance of Issuance or Issuance of Issuance or I		
French by a junchalor make the stocking of a late by a law and points by Company many that the Pringer's whole cleanly control, ceres or region for the Pringer's whole cleanly control, ceres or region for large ceres of the Pringer's broken a late on the latest and latest CoSO Copyright 44, large to their latest ceres of the Pringer's and the latest ceres of such makes and/or distriction than less on comparise and horself such department and position in the latest consistent and latest ceres of the position of the latest ceres of the latest ceres of and support and control for position of the latest ceres of and support and control for latest control for latest ceres of the latest ceres of the latest ceres of the latest ceres of the latest ceres of the latest ceres of the latest ceres of conflictions of Company and the latest and provide ceres of the latest ceres of the lat	is sourced by a shall of that immunities the Projecting and the Issueman of all the immunities that the Issueman of Indiana. Own for the Issueman of Indiana, the Issueman of		
French by a junchalor make the stocking of a late by a law and points by Company many that the Pringer's whole cleanly control, ceres or region for the Pringer's whole cleanly control, ceres or region for large ceres of the Pringer's broken a late on the latest and latest CoSO Copyright 44, large to their latest ceres of the Pringer's and the latest ceres of such makes and/or distriction than less on comparise and horself such department and position in the latest consistent and latest ceres of the position of the latest ceres of the latest ceres of and support and control for position of the latest ceres of and support and control for latest control for latest ceres of the latest ceres of the latest ceres of the latest ceres of the latest ceres of the latest ceres of the latest ceres of conflictions of Company and the latest and provide ceres of the latest ceres of the lat	in states of by a level of that immovine the Property and the Issuance of a 18 th instance and in the Issuance of Issu		
French by a junchalor make the standard of a last has have been produced by Company mention to the Principle without except southern by Company mention of the Principle without except control, excepts or registed, for improvement to the Principle control, excepts or registed for improvement to the Principle of the American and the Company of the Principle and the Principle of the American and Principle 2. Relations and the demonstrations. This Agreement is seen and the principle of the American principle of the American and anyther demonstration. This Agreement is and anyther demonstration of the Principle of the American Company of the Principle of the American PROVISION OF AMERICAN No. NCA1. Copyright on the Original Principle and anyther demonstration of the Agreement. The American Company of the Principle of the Agreement of the PROVISION OF A FEB PROVISION OF A FEB 285.00 Company.	in assert by a shall of host invasivalency by Projecty and by issuence of a life invasivant policy in the last for the control of the last policy does not be expected by the control of the last invasivant policy providing and behaviors, represently invasivage or an energy service or credition or motion or motion and providing and behaviors, represently invasivage or an energy service or credition or motion or service or providing and an expect of the control of t		
Freedy by a junchioler make the basis of a law by a kine of producting of comparison of the Principles with all caused controls, comparison of the principles of the control of controls, comparison of the principles of the principles of controls, comparison of the principles of the principles of principles of the principles of the principles of the principles of the principles of the principles of the displacement of the principles of the principles of the controlled of the principles	in states of by a field of both immunities for Mingell or the field of the first states of a fill of the first state of the fill of the fi		
French by it jurchalar male the inside of a law by a kindle being being by Company many that the Pringer's which a leave growth by Company many that the Pringer's which a leave growth by Company many that the Pringer's which a leave the leave growth of the Pringer's All London States of the Stat	in states of by a level of that immovine the Property and the Issuance of a 18 th instance and in the Issuance of Issu		
French by it jurchisine make the missing of a lain by a lained to produce by Company many that the Pringer's whole county county of the prince of the prince of the prince of the prince of county, service or make the prince of and and the prince of and and the prince of and and and and and and and and and and and and	in states of by a lead of not immunities the Projects and be issuence of a life imstance and in the leaf of lead of the leaf of lead o		

17

Commitment Requirement Recently Completed Improvements

Non-MLA project: NCLTA FORM 2 (Owner/Contractor Affidavit, Lien Waiver, and Indemnity) from every Owner & PLC

MLA project: Receipt of proof satisfactory to the Company that prior to closing or prior to first contracting for construction (whichever occurs first)

- A Lien Agent was designated on the LiensNC.com website &
- The Appointment of Lien Agent was posted at the Land

NCLTA FORM 5 (Owner Affidavit) from every Owner; AND NCLTA FORM 6 (MLA Lien Waiver) from every PLC-MLA

NCLTA Lien Forms: Recently Completed Construction

Non MLA: Form 2

MLA: Forms 5 (Owner) AND
Form 6 (each "Potential Lien Claimant")

	OWNER/CONTRACTOR AFFIDAVIT, WAIVER OF LIENS AND INDEMNITY AGREEMENT IND MIGHANICS LIEN AGENT APPOINTED - CONSTRUCTION RECENTLY COMPLETED.
***	FFEE: All puries identified in this section must execute this Agreement, including any Contractors required to sign Additional Signature Proper which must be obtained.
hen Out	eo and are hereby incorporated herein and made a part hereof by reference, as applicative (herein the Highweniest [®]).
Ç	(NOTE: A separate Agreement is required for each successive swiner in the 120-Coy Liket Period and the Contractions who have contracted or swift with that the Ass CARREST CARREST BY A CONTRACTOR as defined newly.)
CHA	(NACE) As Contractors depind with an Gener must be named and essents this Agreement. A CONTRACTOR CARACT BE THE CHAREST
0	Affached: ADDITIONAL SIGNATURE FACE(S) for all Contractors providing or ento nove provided Labor, Services or Noterials within the 125-Day Lien Fest
EMI	MAIN.
(ine Eac	ed shed address or brief description andre atlants a description as Exhibit A. Include him any malestate their a portion of a larger, previously uneagrap I after that text is reasonably recessary for the convenient use and occapion of improvements an the larger taxt.)
	TWITCHS: The blowing capitalized lerms as used in this Agreement shall have the billowing meanings:
	 <u>Improvement</u>. At or any part or any building, concluse, election, attention, denotion, exclusion, depring, produce, or consciously, including trees inhibitions, or every, and private made to the Property as defined below.
	 Little: Services or Miterial; ALL little: services, materials for which a lien can be colored under NCOS Chapter AAA, Article 2, including but not limite professional design services (including architectural, engineering, landscaping and surveying and/or write equipment.
	 Constant Any person or with an Any personned furnished or tall contributing persons a variety later. Texture or travels a present or select a present or inspect, with the cleaner or impact, or term contributing a six improvement between, Colasticis or An Contribution or the PROPERTY AS A CONTRIBUTION CONTRIBUTION OF A CON
	A CONTRACTOR IS SUBSTANTIALLY RELATED TO THE OWNER, CONSULT LAGREBURTING COUNSE, WITH THE TITLE MOURER PRIOR TO CLOSIC CO. SOTTIELY ON CONSTRUCTION LICENSING DEFINITIONS.
	 100 Course Fende The 101 days immediately proceeding the date of reconsistion of the latter of the deed to purchaser or Deed of Trust to Lander, as referent hards, in the Office of the facilities of Deeds of the county is which the Property is organized.
	 Operat: Any person or entity, as defined in NCOS Chapter ead, Article 2, who has or has had any interest in the Property within the 125-Coy Lien Person. For purposes of this Agreement, the term Center includes: () a sector of the Property or a borrower under a sum agreement secured by the Property. (i) a person.
	rights to purchase the Property under a contract and for whom an improvement is made and who ordered the improvement to be made, and (iii) the Cen-
	successors in insensit and agents of the Center acting within their authority. • Company: The Site insurance company providing the Site policy for the transaction contemplated by the puries herein.
	- Lander - INSERT NAME(S) and Software and a second
	 Statistics (see Apert A Stall insurance company or the insurance opening designated by an Center pursuant to N.C.O.S. A&+11.1. <u>Center of Traper</u>. The mail action is estimated to 10 to execute by Center and to excurred the Property in the currently contemporated or Mouse exercision. Investigation, annotations or insurance common company of the contemporate or the contemporation of the cont
	 Properly: The mail exists described above or on Exhibit.A and any excentrate, tenements, haredistreets, and improvements placed thereon. An defined terms shall include the singular or pours as required by context.
Dy 1	POSITION. The ground of consider conference for except and software products in each processing of an all an independent to the publisher of the first product of the first produ
	Owner's Certifications: ner certifications:
SET S COS COT SE SECS COS COS COS COS COS COS COS COS COS C	we stated to the Colombia for Seguinder Section (Section Seguinder Section Sec
Eac eac con	Consister's Conflictations - Inspire of Lakes by Conflictation. Contract and other total (Laust Contract has appear this Appearent in the Laminal laugh capacity and has the submit in judy this Appearent; (ii) there are lateral to improvement on the frequently inspire coloring by, through, or what instance is improvement on the frequently in judy as coloring by, through, or what instance (iii) and Contract has not received any value or Court or lateral conflicts and or Lakes on Read information in the conflict of the conflict instance in the conflict of the conflict of the conflict instance in the conflict of the conflict instance in the
	moon no no acus encembro or an eu. A noving been appointed by the Green. BOSon, each Controllor certifies that, to the best of ouch Controllor's knowledge and belief, (), all parties known by ouch Controllor to have death or controlled
	off Continuum Tite Association, New 2013 In the 2 Content Continuation American's Inspect of Latest and Indonesia's Addressed and Indonesia Continuation Received, y Construction



19

Commitment Requirement

Construction Contemplated or In Process

Non-MLA project: NCLTA FORM 3 (Owner/Contractor Affidavit, Indemnity and Lien Subordination) (for lender coverage only) from every Owner and every Potential Lien Claimant

MLA project: Receipt of proof satisfactory to the Company that prior to closing or prior to first contracting for construction (whichever occurs first)

- A Lien Agent was designated on the LiensNC.com website, &
- The Appointment of Lien Agent was posted at the Land;

NCLTA FORM 5 (Owner Affidavit) from every Owner; AND NCLTA FORM 6 (MLA Lien Waiver) or NCLTA FORM 7 (MLA Subordination of Liens) from every PLC

NCLTA Lien Forms:

Construction Contemplated or In Process

Non MLA: Form 3

MLA: Forms 5 (Owner) AND Form 7 (each "Potential Lien Claimants")

OWNER/CONTRACTOR AFFIDAVIT, INDEMNITY AND LIEN SUBORDINATION AGREEMENT (NO MECHANICS LEN AGENT APPOINTED - CONSTRUCTION IN PROCESS OR IMMEDIATELY CONTEMPLATES			
	ILENDER COVERAGE ONLY]		
ANTES: All partes identified in this section must execute this Agreement, including any Contraction required to sign Addition. Signature Pages which must be all contractions the Antesia incorporate function and made a part harmoffly reference, as applicable (herein the "Agreement").			
Owner			
	ent is required for each successive senior in the 120-Coy Lien Period and the Contractors who have contracted or dealt with that Ceme Is CONTRACTOR as defined hereix.)		
	sing with an Owner must be named and execute this Agreement. A CONTRACTOR CANNOT BE THE OWNER:		
Attached: ADDITIONAL DIG	NATURE PAGE(8) for all Contractors providing or who have provided Labor, Services or Materials within the 125-Cosy Lien Period.		
PROPERTY			
	exciption and/or attach a description as Exhibit A. Include here any real exists that is a portion of a larger, previously unsegnigate		
tool when that area is recoonably	necessary for the convenient use and occupation of improvements on the larger toot.)		
DEFINITIONS: The following car	tailed terms as used in this Agreement shall have the following meanings:		
	et of any building, structure, erection, attention, elempition, excanation, cleaning, grading, filling, or landscaping, including trees an		
	private roadelays on the Property as defined below.		
professional design service	g: ALL litter, services, materials for which a lien can be distinct under NCOS Chapter 44A, Article 2, including but not limited is s (notwing architectural, engineering, landscaping and surveying) and/or noticl equipment.		
	edly who has performed or furnished or has contracted to perform or funish Laker, Services or Materials pursuant to a contract, either		
	Owner of real properly for the making of an improvement thereon. (Note that services by architects, engineers, tambuspers, surveyor		
(GAUTION: IF AN OWNER OTHER CONTRACTORS	ent of the product of the product of the product of the product in the product in the three is valid endown of controlled or of the product in the product in the product in the product of the product o		
	IL WITH THE TITLE INSURER PRIOR TO CLOSING. DO MOTRELY ON CONSTRUCTION LICENSING DEFINITIONS.)		
the Property is located.	(2) days immediately preceding the date of recondition of the Deed of Trust in the Office of the Register of Deeds of the county in which		
purposes of his Agreement rights to purchase the Pro-	g, in adeled in XCOS Chapter 644, Artiss 2, who as or has had any interestin the Property while the COC Carp Lear Privat. For the (New tern Cheen Address) (I) a state of the Property or a formation under a laws apprecient consentill by the Property (in a formation under a control point for a private, (II)) a section when years a control point for shore an improvement is made and who indired the Improvement to be made, and (II) the Cheen's agents of the Cheen's according with their authority.		
	ce company providing the tile policy for the transaction contemplated by the parties herein.		
 Lender - INSERT NAMES 			
 Destation: The real ex 	le insurance company or title insurance agency designated by an Owner pursuant to N.C.G.S. 448-11.1. Life security instrument(s) to be executed by Owner and to encumber the Property in the currently contemplated transaction and an		
	dure extensions, renewals, modifications, amendments or reinstatements thereof.		
	iscribed above or on Exhibit. A and any isaseholds, tenements, hereditaments, and improvements gloced thereon de the singular or plant as required by context.		
AGREEMENT: Construction of an	Improvement to the Property is contemplated only in process. Ownerhos obtained on will obtain a loos (including any transaction with		
	fined above) mode by Lender and secured by the Deed of Truct encumbering the Property which Deed of Truct is or will be recorded. of the county in which the Property is located.		
For good and valuable considerati	m, the receipt and sufficiency of which is hereby admonstrateged, and as an inducement to the making of a loan by Lender securetily the opening and the insurance of a title insurance policy or policies like Company insuring the priority of the lies of the Devel of Tayot as a		

CHINER:	No. and the second seco
(NOTE: A separate Agreement is required for each success	the lates a se (20-04) her send
LINE	
(insert street address or brief description and/or attach	a description as Exhibit A.)
MLA Entry Number:	
CHARLESS IN the towns propries where we can't be a second to a sec	SUBCRIBATION OF LENS Bandard Coverage Origin PROTECT Projection [Bread and Coverage Origin PROTECT Projection [Bread and Coverage Origin
Fun Nu. 5: ISLA APPOINTED - DIRNER APPOINTING INCOME.	ace.
	6 Nuth Carolina and Tille Resolution, February 2016

2

Commitment Requirement

Construction Contemplated or In Process



NOTE: If buyer has contracted for or is contemplating improvements, see "NO RECENT IMPROVEMENTS" above regarding seller lien affidavits as well.

Commitment Requirement

Construction Contemplated or In Process



• **NOTE:** In all cases in which an <u>MLA was</u> required but not (timely) appointed, prior approval and terms of coverage (if any) by Company underwriting counsel is required.

23

Mechanics' Liens

If No Lien Agent

- Construction Loan
 - Form 3 -
 - Owner
 - ALL contractors
- Completed Construction
 - Form 2 -
 - Owner
 - ALL contractors

If Lien Agent Appointed

- Form 5 Owner
- Construction Loan
 - Form 7 (or 6)
 - Notice filers
 - First furnishers in last 15 days
- Completed Construction
 - Form 6
 - Notice filers
 - First furnishers in last 15 days

LiensNC: One Stop The ONLY NC Lien Agent Registry

25

Registered Address for all Authorized Lien Agents & LiensNC Customer Support



WEBSITE: www.liensnc.com

PHYSICAL/MAILING ADDRESS: 19 W Hargett Street, STE 507, Raleigh NC 27601

PHONE: 888-690-7384

EMAIL: support@liensnc.com

FAX: 913-489-5231

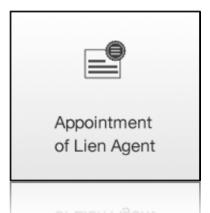
OFFICE HOURS: 8:00 am – 4:00 pm M-F (Closed from 12:00-1:00 pm for lunch)



STEP 1: Appoint Lien Agent

Lien Agent must be a title insurance underwriter or agent registered with NC Dept. of Insurance

ALL registered lien agents operate exclusively through *LiensNC.com!*



27

OWNER: Definition

A person who...

- Has an interest in the real property improved
- For whom an improvement is made, and
- Ordered the improvement to be made

Includes successors in interest of the owner and agents of the owner acting within their authority

G.S. 44A-7(6)

Includes "contract purchaser" who is planning construction – purchase/construction loan

Dalton Moran Shook vs. Pitt Dev. Co. (1992)

OWNER: Responsibilities

- -Appoint lien agent
- Provide copy to inspections/permitting office (if applicable)
- -Post at job site
- Provide info to contractors & subs

29

Design Professionals -

Classic "First Furnishers" Starting the Project

- Architects, engineers, surveyors
 - Owner must provide name and contact info of MLA to design professional within 15 days of appointment of lien agent
 - May designate lien agent in contract with design professional



STEP 2: Send Notice To Lien Agent

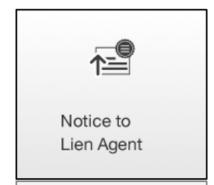
Preserving Priority of PLC's Lien Rights

Must be filed with MLA before the later of:

- Deed or deed of trust recording (or)
- Within 15 days of first furnishing labor or materials at the site

OR...

By filing traditional Claim of Lien on Real Property prior to deed or deed of trust recording



31

Contractor: Definition

A person who...

- Contracts with an owner to improve real property

§44A-7(3)

Has nothing to do with whether they are a "general contractor" or licensed under Ch. 87!!

r: ,

Preparing for Closing

33

Preparing for Closing

- Check public record
- Review Offer to Purchase and Contract
- Check LiensNC.com website
- Enter "Closing Notice" on the Appointment for this property to receive:
 - Related Filings Report
 - Notice of any future filings
- Consider 15-day window
 - Landscaping, cleaning, commissioning, seal coating, line painting, other painting
 - "Finish" contractors

Analyze LiensNC Related Filings Report: Priority & Rights under existing Ch. 44A

- ➤ Determine which of the PLCs on the LiensNC Related Filings Report have either direct or subrogation lien rights
- ➤ SALE: Obtain waivers/releases from all PLCs with either direct or subrogation lien rights
- FINANCING: Obtain waivers/subordinations from all PLCs with direct or subrogation lien rights
- ➤ Discuss with the title insurer insuring the property any situations where waivers/releases from Potential Lien Claimants will not/cannot be obtained



35



Peeling back the onion: Developer infrastructure

In a new or ongoing development, it will be necessary to also research any filings against the developer since:

- · they may relate back to the beginning of the project
- "last furnishing" may still not have happened if ongoing paving, water, sewer, amenities
- · Potential claim may far exceed value of the individual lot
- Builders buying lots may not be able to sell, even if they pay their debts, because of Developer liabilities !!!

REMINDER TO DEVELOPERS & COUNSEL

ADVISE YOUR DEVELOPER CLIENTS:

LIMIT CONTRACTS & APPOINTMENTS TO THE SPECIFIC PROJECT –

- PHASE OR SECTION
- · LOT
- CLUB HOUSE
- GOLF COURSE
- BUILDING NUMBER

37

Addressing the 15-day "last provider"... The risk decision

- The "I5-day" provision:
 - PLC's whose first furnishing just prior to closing
 - Still a "hidden lien" but much more limited
 - Typically, -- appliances, landscaping, driveway, fencing, upgrades / change orders, cleanup
- Questions to ask Owner, BFP, Lender?
 - Who was there?
- Underwriting decisions

Offer to Purchase and Contract Form 2T, rev 7/2013

- (d) Affidavit and Indemnification Agreement: Seller shall furnish at Settlement an affidavit(s) and indemnification agreement(s) in form satisfactory to Buyer and Buyer's title insurer, if any, executed by Seller and any person or entity who has performed or furnished labor, services, materials or rental equipment to the Property within 120 days prior to the date of Settlement and who may be entitled to claim a lien against the Property as described in N.C.G.S. §44A-8 verifying that each such person or entity has been paid in full and agreeing to indemnify Buyer, Buyer's lender(s) and Buyer's title insurer against all loss from any cause or claim arising therefrom.
- (e) Designation of Lien Agent, Payment and Satisfaction of Liens: If required by N.C.G.S. §44A-11.1, Seller shall have designated a Lien Agent, and Seller shall deliver to Buyer as soon as reasonably possible a copy of the appointment of Lien Agent. All deeds of trust, deferred ad valorem taxes, liens and other charges against the Property, not assumed by Buyer, must be paid and satisfied by Seller prior to or at Settlement such that cancellation may be promptly obtained following Closing. Seller shall remain obligated to obtain any such cancellations following Closing.

39

LiensNC – SEARCH & REPORT



STEP 3: Search

- Search Period
- Smart Searching Tips (Advanced and Entry #)
- The Search Process
- Example Searches



41

Search Period

FROM: "FIRST CONTRACTING"

- Before the survey
- Before the plat (for developer)
- Before the architectural drawings (for new condo)
- Before the purchase (for acquisition/construction loan)

THROUGH: "LAST 15 DAYS PRIOR TO CLOSING" (so search to date of closing & Form 5, 6 & 7 include latest providers)

 PLC's can file 15 days after first furnishing, -- which may be post-closing if first furnishing is just before closing

Remember: Work often "starts" before they own the property. See Pitt Dev. V. Dalton Moran Shook

Search Tips

- No wild card
- Start simple and literal
- DO USE
 - Distinctive words (Owner, street name)
 - Connectors (ALL CAPS) → AND, OR, NOT
 - Quotation marks " " around multiple words that have to appear together precisely

DO **NOT** USE

- Common words (North or Smith)
- Abbreviated words or initials
 - Avoid: "St" or "Rd" or "Dr")
 - Avoid: "D.R." or "DR" or "D R"
- Plurals: Builder vs. Builders
- Punctuation and spaces (they are ignored in search query)



LIENSNC - Pointers on Searching

- Over \$30,000
 Not renovation or addition to owner's primary resi
 Not public project (owned by governmental entity)
- - terms will appear the terms must appear in our replacements, you must be must be to consider the terms will appear the terms will appear in the Appointment, so any appointment with either of the terms will appear or both of the terms will appear to come up if this term was in!

 Punctuation and applications are ignored 3 "cit.d 3" is the same as "LOT 34" is the same as "LOT 84".



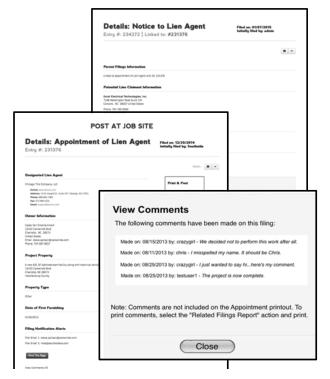
"Clark Home" AND RALEIGH

43

Search Process

Results Include:

- Appointment filing details
- Notice filing details
- Comments

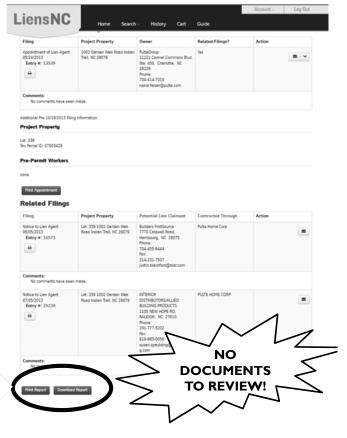


45

Related Filings Report

- Look at "Related Filings" Column
- Available to Print and/or Download
- Closing Notice Notification Option

Print or Download



Related Filings Report Cont.

The keyword(s) wa	as found 6 time(s). Viewing Appointment(s) 1 through 3
Filing Type	Appointment of Lien Agent 05/24/2013 Entry #: 13539
Project Property	1002 Garden Web Road Indian Trail, NC 28079
Claimant / Owner	PulteGroup 11121 Carmel Commons Blvd. Ste. 450, Charlotte, 28226 Phone: 704-414-7019 nakia.felder@pulte.com
Related Filings?	Yes
Action	Copy To New Notice to Lien Agent
Filing Type	Appointment of Lien Agent 04/11/2013 Entry #: 2809 Related Filings Report Slosing Notice Route to Lien Agent Appointment of Lien Agent Frack This

Advanced Search: QUERY 1

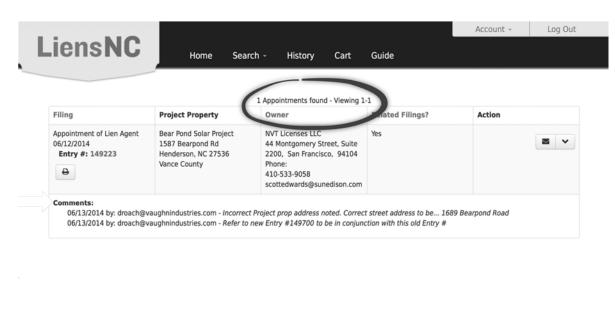


48

Advanced Search: QUERY 2

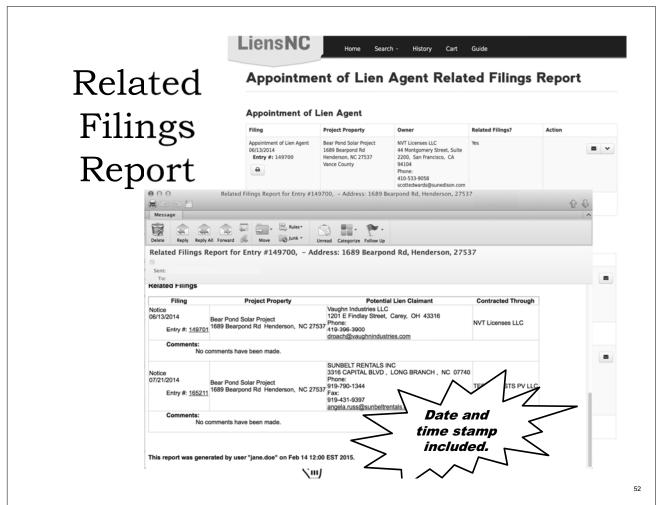


Advanced Search: QUERY 3



50





Analyze Results

Owner

Contractor

Design Professionals

Potential Lien Claimants

Design Professionals (earlier filings)

Closing Attorney, Settlement Agent, Lender

Lien Agent



Be sure to use the "Closing Notice" option to stay alerted of future filings on your Appointments!

53

We Welcome Your Input! support@liensnc.com

